

PORT OF OSWEGO
AUTHORITY



Regular Meeting of the Board of Directors of the Port of Oswego Authority

Monday, February 12, 2024

4:30 pm Meeting

AGENDA

Regular Meeting

- 1. Call to Order**
- 2. Motion 02-12-2401: To move to executive session for discussion of eminent domain on the Hammermill property with Port Counsel.**
- 3. Motion 02-12-2402: To resume regular session.**
- 4. Special award announcement.**
- 5. Motion 02-12-2403: To approve the Minutes of the 01-08-2024 regular monthly meeting (Exhibit A).**
- 6. Administrative Operational Report: (Exhibit B)**
- 7. Administrative Financial Reports: (A) Primary and (B) Subsidiary
Motion 02-12-2404: To accept January's Primary Financial Reports and Subsidiary Financial Reports.**
 - A. Primary Financial Reports: (Exhibit C-1)**
 - Cash Position**
 - Balance Sheet**
 - Profit & Loss Statement**
 - B. Subsidiary Financial Reports: (Exhibit C-2)**
 - Monthly Bills**
 - Accounts Payable**
 - Accounts Receivable**
 - Loan Summary**
 - Schedule of Assets**
 - Sales Report**

8. Chairman's Report

MISSION STATEMENT

The mission of the Port of Oswego Authority is to serve as an economic catalyst in the *Central New York Development Council District Region* by providing diversified and efficient transportation services and conducting operations in a manner that promotes regional growth and development while being mindful of our responsibility to serve as a steward of the environment.

9. Committee Reports
 - a. Executive Committee
 - b. Audit and Finance Committee
 - c. Governance Committee
 - d. Planning and Development Committee

10. Old Business

11. New Business

Motion 02-12-2405: To authorize the Executive Director to sign and complete any and all paperwork pertaining to the Oswego Yacht Club's proposed construction of a concrete ramp on Port of Oswego Authority property, indicating that the Port of Oswego Authority is the owner of said property at 17 Lake Street, Oswego (Exhibit D), as requested by the New York State Department of State Office of Planning, Development, and Community Infrastructure on the Joint Application Form.

Motion 02-12-2406: To award W.D. Malone, who is the lowest responsible bidder, for the Port of Oswego Authority West Terminal repairs, contingent upon the timely completion and acceptance of their W/MBE Good Faith Effort package waiver request by New York State Empire State Development (NYS ESD), and authorize the Executive Director to sign all necessary paperwork for and administer the project (Exhibit E).

12. **AD HOC MOTIONS REQUIRED AS A RESULT OF MEETING BUSINESS:**

Motion 02-12-240 : To

Motion 02-12-240 : To

13. **Motion 02-12-240** : To adjourn the regular monthly meeting.

**Next Regular Monthly Board Meeting is scheduled for
Monday, March 18, 2024 @ 4:30pm**

MISSION STATEMENT

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Exhibit A

PORT OF OSWEGO AUTHORITY
Regular Monthly Meeting
Monday, January 8, 2024

CALL TO ORDER: Ms. Cosemento called the meeting to order at 4:35 PM.

PRESENT: Constance Cosemento - Vice Chairperson; Dr. John Kares Smith, Stan Delia, Tom Schneider, Kathleen Macey, Diane Zeller, and William Scriber - Executive Director.

ALSO PRESENT: Pat McMahon - Supervisor of Development & Maintenance, Debbie Godden - Accounting Manager, Kim Natoli - Port Employee, Tom Doran and Debbie Doran with the Oswego Yacht Club.

ABSENT: Francis Enwright - Chairperson.

APPROVAL OF MINUTES

Motion 01-08-2401: A motion was made by Dr. Kares Smith to approve the minutes of the December 18, 2023 regular monthly meeting. Motion was seconded by Mr. Delia. Motion passed. 6-Aye, 0-Nay.

ADMINISTRATIVE OPERATIONAL REPORT

Mr. Scriber, Executive Director, presented the Administrative Operational Report to the Board and addressed any questions or comments.

Report Topics:

Monthly operations update – December 2023

Update on projects:

- Monthly Report included – increase in rail
- West Pier Reconstruction – was put out to bid last month. Bid tabs on recommendations from the engineer from the most qualified and lowest bid.
- Goble Marina Restroom – will need approval to move forward. Concerns are on scheduling of contractors and renovation progress.
 - ➔ Mr. Delia questioned that they would remain within the footprint (the “box” of the project) of the recommendations of the engineers.
 - ➔ Ms. Macey stated that they would possibly add an outside shower; Mr. Scriber stated that the recommendation from the engineer for an outside shower would be it would be an “Add Alt” item if necessary. Mr. Scriber explained that with the footprint of the project site that is available, and looking at the commitment to state and federal regulations, it will have to include an electrical room, an attendant’s room, two (2) restrooms that are not handicapped-accessible, one (1) restroom and one (1) shower that is handicapped-accessible, and if that configuration is rearranged for other items, which was detailed by the engineers, the footprint of the project site would be eliminated. The standard square foot cost that was provided by engineers would bring construction costs within the budgeted amount that remains in the project; there was also a contract signed

agreeing to this footprint, this base-bid. If there is money remaining, other items may be added (i.e. camera system).

- ➔ Mr. Schneider requested to make a motion to move forward with construction bids for the bathhouse renovations for Goble Marina, with the potential of “Add Alt” additions. Mr. Scriber stated that the bid will include an “Add Alt” for an outside shower, however “Add Alt” means that if it comes within budget, it can be done, if not, it is not included.
- ➔ Mr. Delia questioned whether an outside shower is outside the footprint of the project site, and if it is outside then it wouldn’t be covered by the grant. Mr. Scriber stated that this is correct, however this option would be an “Add Alt” item.

Motion 01-08-2307: A motion was made by Mr. Schneider to move forward with construction bids for the Goble Marina Restroom Project, with an “Add Alt”. Motion seconded by D. Kares Smith. Motion passed. 6-Aye, 0-Nay.

- Novelis Lease Agreement – Novelis wants to renew the agreement for another three (3) years. Novelis has been a long-time customer with the Port, they have a good relationship with them, and The Port wants to continue that by facilitating a fair, but lower than market-rate per square foot lease with them (Mr. Scriber recognized employee Mrs. Pam Dowd’s efforts with this agreement).
- Senator Schumer Representative – phone call with Senator Schumer’s representatives and shared the Port’s plans for 2024 – applied for the Passenger and Freight Rail Assistance Program (PFRAP) Grant (for an electric trackmobile, additional trackage), Economic Development Administration (EDA) Grant for another rail spur, and application for Port Infrastructure and Development Program (PIDP) Grant (barrel building conversion into heated warehouse, gantry crane, and new docks). A heated warehouse would place the Port in a very competitive place – it would be the only warehousing facility in Oswego County, and a local plant has expressed interest in utilizing it.
- Marine Highway – on the Port’s container mover; three or four drafts on this. Possible going to bid end of January, as soon as contract is signed.
- Ballast Water – along with Mr. Enwright, they had a phone call involving a ballast water treatment company that they made contact with while at the H₂O Conference in Toronto last October. Although not a requirement now, ballast water treatment will be in the future. The Port has agreed to pursue the possibility to have a joint grant to look at the Port of Oswego to be a ballast water treatment location. An environmental study (how it would fit in the Port, how it could be completed, and what the costs would be) would need to be completed for the groundwork for a grant.
- United State Border Patrol Station – in discussion with the owners, will be meeting with them this week, and has engaged a company to do a review to provide a benchmark of what would be an appropriate to make a settlement on the property, as they wish to own the property. Mr. Scriber will bring the results of the meeting to the Board next month. U.S. Border Patrol built the building. Mr. Scriber stated that the current lease is a repetitive lease, with automatic renewals. The Port owns the property however do not have control of the property.

- Mr. Schneider explained that the Port owns the property, and is the lessor of the land; the lessee built the facility for US Border Patrol with a government security program. It is a long-term land lease and it could be converted to cash.
- Ms. Zeller inquired if the Port had liability for the property, which Mr. Schneider confirmed.
- Ms. Cosemento questioned who initiated this; Mr. Scriber stated the leaser of the property initiated this.

At the end of Mr. Scriber's report Mr. Delia questioned Mr. Scriber about the stacker project (small crane) – asked how much of that is funded by federal funds vs. non-federal funds. Mr. Scriber stated that the Port's portion would be a long-term lease. Mr. Scriber stated that it would be used for loading large ingots that Novelis is requesting to unload at the Port. Also, this would be a commitment from the Port due to a short-sea shipping project that is being reviewed. Furthermore, it would assist in future projects – it is multi-use small crane.

Mr. Schneider inquired how the weather patterns have been affecting the seaway. Mr. Scriber stated that the weather has not affected the Port, but the seaway closure for eight days impacted the Port as it drove customers to choose rail over ship, and it freed up more space to bring more in by ship/barge, and that aluminum is not being slowed down by bringing in aluminum by rail. With the price of metal decreasing and a boost in the economy, Novelis will possibly increase production this year. Storage revenues will increase for the Port; projecting an increase in aluminum for the next year. Novelis is switching over production to the larger ingots for the line, which will be picked up in the 2nd and 3rd quarter of next year. The Port will be entering into contract negotiations for 6 months to one year on large ingots; the Port is shifting on how aluminum is dealt with in 2024. Volume will increase, plus larger ingots/slabs. In the past, the Port has handled the larger slabs, which are 26,000 pounds each. Novelis has a new plant that is going into production that will utilize 89' railcars. 89' railcars do not typically fit on rail bends at Novelis; the Port has additional rail spurs that are able to accommodate this size. The Port will unload and transload to the local Novelis plant. The Port will be able to handle this until Novelis plant is operational with their new rail system.

Mr. Scriber also stated that the Port possibly has a long-term client for the Foreign Trade Zone (FTZ); he is currently in negotiations.

Ms. Zeller inquired if the volatile areas of the Middle East would impact on the Port operations or local industry supply issues. Mr. Scriber stated that that mainly impacts container-good movement; the Port relies on short sea bulk. Unless there is aluminum shut down at a mill, operations here will be unaffected.

Ms. Zeller asked about if the political environment changes with the upcoming elections (i.e. tariffs imposed on goods such as aluminum). Mr. Scriber stated that the Port is prepared – the Port's primary revenue source is aluminum, and that there is a FTZ that is functional now, that tariffs get put back on aluminum, companies may store all their aluminum at the Port and avoid those tariffs until the product is removed. At the present time, the north warehouse is considered FTZ, however the Port may expand the FTZ (in the application, and U.S. Customs has to agree on it) to include more spaces on the property.

ADMINISTRATIVE FINANCIAL REPORTS

Motion 01-08-2402: A motion was made by Mr. Schneider to accept the December financial reports as presented. Motion seconded by Ms. Zeller. Motion passed. 6-Aye, 0-Nay.

Primary Financial Reports

Cash Position
Balance Sheet
Profit & Loss Statement
Marina Profit & Loss Statement

Subsidiary Financial Reports

Monthly Bills
Accounts payable
Accounts Receivable
Loan Summary
Schedule of Assets
Sales Report

Mr. Schneider pointed out that there are calendar-end items in the financials, the balance sheet is strong.

Chairman's Report: Mr. Enwright was absent. Ms. Cosemento indicated that she was in contact with Mr. Enwright – no report.

COMMITTEE REPORTS:

Executive Committee: No report per Ms. Cosemento.

Audit and Finance Committee: Mr. Schneider wanted to discuss the employee compensatory time off, which has come to this committee to revise the policy so that there was some oversight over the Executive Director compensatory time, vacation time, etc. Ms. Cosemento inquired if this policy would be added to the employee handbook.

Governance Committee: No report per Dr. Kares Smith.

Planning and Development Committee: No report per Ms. Macey (items were reviewed during Mr. Scriber's Administrative Operational Report regarding the Goble Marina).

OLD BUSINESS:

None.

NEW BUSINESS:

Motion 01-08-2403: A motion was made by Mr. Schneider to accept the lease extension and modification agreement between the Port of Oswego Authority and Novelis (Exhibit D) as presented. Motion seconded by Mr. Delia. Motion passed. 6-Aye, 0-Nay.

DISCUSSION

Mr. Scriber explained that he was contacted by Mr. Tom Doran with the Oswego Yacht Club; they have an application to place docks in the vicinity of the Port's Fish & Wildlife Station in the water, which would be anchored to the floor of the lake, they are not attached, however to gain access to the docks they would need to be attached. Mr. Scriber was concerned about the present lease with Fish & Wildlife, however the docks could be installed on the far left corner facing the breakwall, and it would not be a part of the parking area, which means it is not a part of the Fish & Wildlife lease; it is a grassy area that is accessible by public parking. This would assist the Yacht Club to reinstitute their programs, to gain access to the water, and benefit tourism for the City of Oswego. Mr. Tom Doran explained the history of the Oswego Yacht Club and their programs and their wish to continue to host regattas and events. The application is to change the anchoring system of the docks from a east-west configuration where they presently are located, to a north-south adjoining the shoreline at the western most portion of Port property by the Fish & Wildlife building. The connection to the shoreline, the Yacht Club has a 25' commercially-produced ramp that was used in the previous location, they need connection point on shoreline to access the docks. The docks will be utilized for various boating programs, youth sailing adult sailing, teaching clinics, and it would facilitate the Yacht Club to execute those programs. The docks the Yacht Club has will need repair-work. Ms. Cosemento asked if there were any additional approvals that were needed. Mr. Tom Doran stated that they needed to go through four agencies (including the U.S. Army Corp of Engineers, Department of Environmental Conservation, and Department of State) that they needed to contact to get permits to get the anchors for the docks, they needed to provide GPS coordinates, and engineering schematics for the project. The Department of State sent the Yacht Club a request for a document citing an agreement between the Yacht Club and the Port of Oswego to complete this project.

Motion 01-08-2404: A motion was made by Ms. Zeller authorize the Executive Director to work with Port counsel to create an agreement with the Oswego Yacht Club to place a concrete ramp, constructed at Oswego Yacht Club cost, on Port of Oswego Authority property (17 Lake Street). Engineering of concrete pad will be in compliance with all state and federal regulations and approved by Port engineers (Exhibit E). Motion seconded by Mr. Delia. Motion passed. 6-Aye, 0-Nay.

EXECUTIVE SESSION

Motion 01-08-2405: A motion was made by Dr. Kares Smith to move to executive session at 5:36 PM to discuss compensatory time off. Motion seconded by Mr. Schneider. Motion passed. 6-Aye, 0-Nay.

Motion 01-08-2406: A motion was made by Ms. Zeller to resume the regular monthly meeting at 5:43 PM. Motion seconded by Dr. Kares Smith. Motion passed. 6-Aye, 0-Nay.

ADJOURNMENT

Motion 01-08-2308: A motion was made by Mr. Schneider and seconded by Ms. Zeller to adjourn the regular monthly meeting at 5:44 PM. Motion passed. 6-Aye, 0-Nay.

Exhibit B



Administrative and Operations Report

February 2024

William W. Scriber, Executive Director

- Monthly (January 2024) operations update – see attached
- West Pier Reconstruction – construction bid opening on 01/23/2024 and conditional award of the project; see attached businesses
- America’s Marine Highway (AMH) Program – submitted Request for Proposal (RFP) for container mover
- Ballast Water Treatment meeting – see attached
- Port of Oswego Authority/City of Oswego Advisory Committee meeting
- U.S. Border Patrol property – ongoing discussion/appraisal
- Aluminum – 600 rail cars, with a test run the week of February 12th-16th
- Milwaukee, WI business trip – with Tom Schneider

TO: BOARD OF DIRECTORS
 FROM: George Lloyd
 SUBJECT: January 2024 Activity Report

Totals						
	# In	# Out	Total # In/Out	MT In	MT Out	Total MT In/Out
Trucks	2	230	232	51.474	7263.505	7314.978
Railcars	18	20	38	1677.851	1975.629	3653.480
Vessels	0	0	0	0.000	0.000	0.000
Grand Totals	20	250	270	1729.325	9239.134	10968.458

	Company	ST	MT	In/Out	Mode	#
Potash	Nutrien Ag Solutions	0.00	0.000	Inbound	Vessel	0
	Nutrien Ag Solutions	0.00	0.000	Inbound	Railcar	0
	Nutrien Ag Solutions	210.98	191.398	Outbound	Trucks	6
Grain	Anderson's Soybeans	56.74	51.474	Inbound	Trucks	2
	Anderson's Soybeans	0.00	0.000	Inbound	Railcar	0
	Anderson's Soybeans	391.75	355.389	Outbound	Trucks	15
	Anderson's Soybeans	2177.76	1975.629	Outbound	Railcar	20
	Anderson's Soybeans	0.00	0.000	Outbound	Vessel	0
	Anderson's Corn	0.00	0.000	Inbound	Trucks	0
	Anderson's Corn	0.00	0.000	Inbound	Railcar	0
	Anderson's Corn	0.00	0.000	Outbound	Trucks	0
	Anderson's Corn	0.00	0.000	Outbound	Railcar	0
Aluminum	Anderson's Corn	0.00	0.000	Outbound	Vessel	0
	Marubeni	0.00	0.000	Inbound	Vessel	0
	Marubeni	0.00	0.000	Inbound	Railcar	0
	Marubeni	1873.42	1699.537	Outbound	Trucks	53
	Trafigura	0.00	0.000	Inbound	Vessel	0
	Trafigura	0.00	0.000	Inbound	Trucks	0
	Trafigura	0.00	0.000	Inbound	Railcar	0
	Trafigura	0.00	0.000	Outbound	Trucks	0
	Glencore	0.00	0.000	Inbound	Vessel	0
	Glencore	2208.18	2003.226	Outbound	Trucks	63
	Glencore	0.00	0.000	Inbound	Railcar	0
	Glencore	0.00	0.000	Inbound	Trucks	0
	Goldman	0.00	0.000	Inbound	Vessel	0
	Goldman	1849.50	1677.851	Inbound	Railcar	18
	Goldman	0.00	0.000	Inbound	Trucks	0
	Goldman	0.00	0.000	Outbound	Trucks	0
	Goldman	0.00	0.000	Outbound	Railcar	0
	Concord	0.00	0.000	Inbound	Vessel	0
	Concord	0.00	0.000	Outbound	Trucks	0
	Concord	0.00	0.000	Outbound	Railcar	0
Concord	0.00	0.000	Inbound	Railcar	0	
Concord	0.00	0.000	Inbound	Trucks	0	
IXM	0.00	0.000	Inbound	Vessel	0	
IXM	0.00	0.000	Inbound	Trucks	0	
IXM	0.00	0.000	Inbound	Railcar	0	

	IXM	2220.01	2013.958	Outbound	Trucks	62
	Mitsubishi	0.00	0.000	Outbound	Trucks	0
	Mitsubishi	0.00	0.000	Inbound	Trucks	0
	Mitsubishi	0.00	0.000	Inbound	Vessel	0
	Mitsubishi	0.00	0.000	Inbound	Railcar	0
	Mercuria	0.00	0.000	Inbound	Vessel	0
	Mercuria	0.00	0.000	Inbound	Trucks	0
	Mercuria	1102.31	999.998	Outbound	Trucks	31
	Mercuria	0.00	0.000	Outbound	Railcar	0
	Mercuria	0.00	0.000	Inbound	Railcar	0
	Alcoa	0.00	0.000	Inbound	Vessel	0
	Novelis Ingots	0.00	0.000	Inbound	Vessel	0
	Novelis Ingots	0.00	0.000	Outbound	Trucks	0
	Novelis Ingots	0.00	0.000	Inbound	Railcar	0
	Novelis Transfer Loads	0.00	0.000	Outbound	Trucks	0
Dean Marine Rock/Stone	Rock/Stone	0.00	0.000	Inbound	Railcar	0

Project Proposal: Shore-based Ballast Treatment for the Port of Oswego

Bill –

Thank you for the opportunity to meet with you and speak a couple of weeks ago.

As we discussed during our meeting on the 21st of December, we understand that the Port of Oswego would like to make sure they are doing everything they can to protect the environment and the critical role the biodiversity plays both in eco-tourism as well as the enjoyment of all of the citizens of Oswego and the surrounding areas. The critical importance, particularly of fishing and the charter industry to your community makes it vitally important that there are not aquatic invasive species transported to your port from the ships that bring alumina from other areas of the Lakes.

At Bawat BaaS, we understand the critical importance of biodiversity as well as the devastating impacts of non-native aquatic species. We also understand that the challenges of the unique waters of the Great Lakes has presented difficulties for ships who trade on the Lakes, and particularly those vessels confined to the Lakes, to install and properly use a ballast water management system. That is why we have pioneered a shore-based treatment option to allow forward-thinking ports such as Oswego to protect their waters and ensure that ships in the port meet the environmental requirements designed to protect the ecosystem while overcoming the perceived challenges to shipboard installed equipment.

The Bawat ballast water treatment system uses the principle of pasteurization to treat the ballast water. This principle, unique in ballast water to the Bawat treatment system, allows Bawat BaaS to treat ballast water without the use of any chemicals and without the need for treatment or neutralization on both uptake and discharge of ballast – allowing single pass treatment of ballast water.

The Bawat ballast water treatment system used by Bawat BaaS is type approved by the U.S. Coast Guard, approved by the U.S. EPA for discharges under the vessel general permit, and type approved by the Danish Administration for discharges in international waters. The treatment system is also one of the only systems which has been tested and consistently proven to meet the IMO and U.S. Coast Guard discharge standard in the waters of the Great Lakes.

In order to protect the pristine waters of Lake Ontario, we would like to propose the following project:

Treated Ballast Water Supply Station

Bawat BaaS will supply the engineering and equipment to design and install a ballast water supply station (BWSS) in the port of Oswego. This station will be designed to supply treated ballast water to any vessel in the port.

The BWSS will consist of four principle components:

1. Bawat Ballast Water Treatment System
2. Ballast water storage tank
3. Ballast water suction pump
4. Ballast water delivery pump

A diagram of the system is included at Figure 1.

The principle of the system will be that the Bawat ballast treatment system will be sized for the weekly ballast need of the port. During the week, the ballast supply pump and ballast water treatment system will fill the storage tank with fully treated ballast water.

Once a vessel arrives in the port to discharge cargo, the ballast water delivery pump will be used to deliver fully treated ballast water from the storage tank to the ship at a rate designed based on the cargo rates of the vessel.

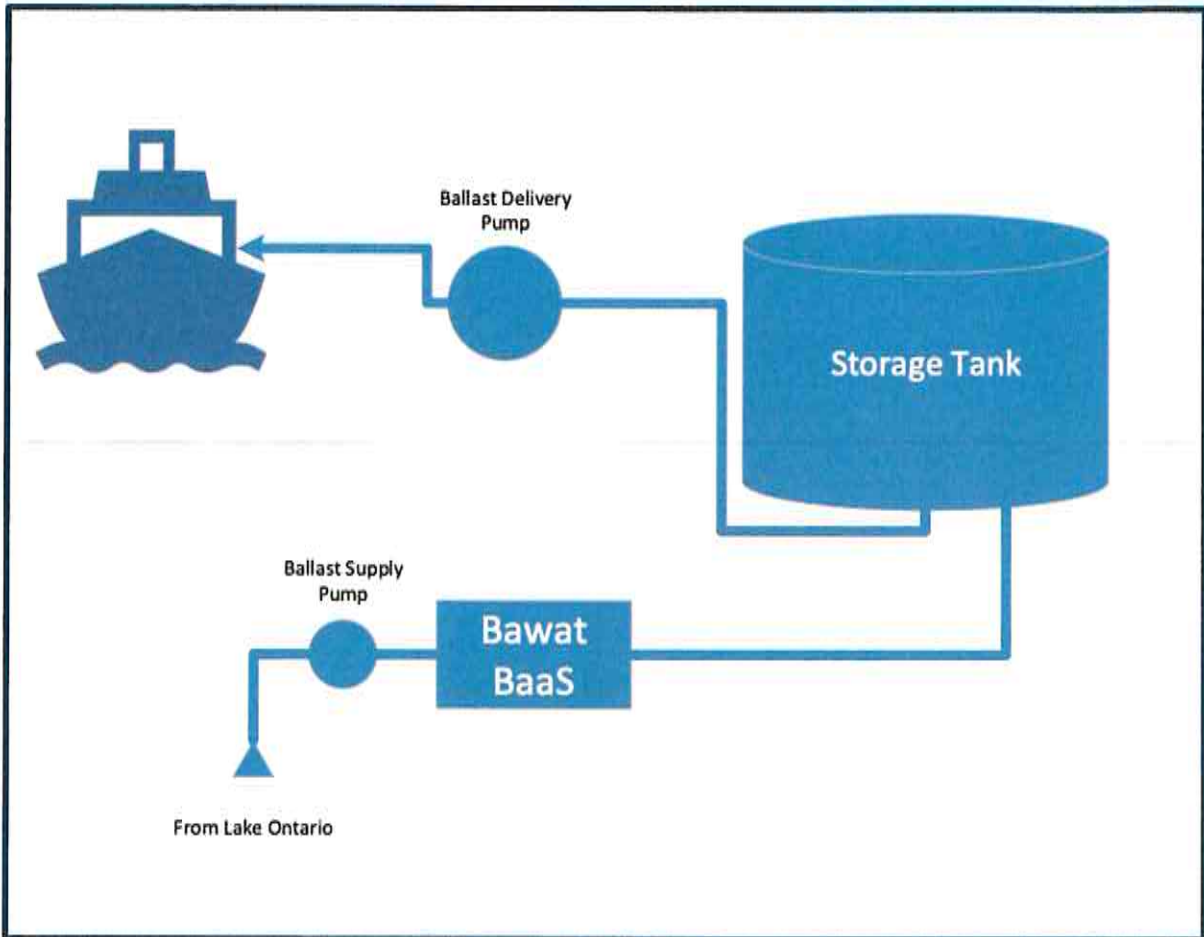


Figure 1: Bawat BaaS Ballast Supply System Design

This design allows each component to be designed according to the rate of flow required for the operation needed without oversizing any components.

The storage tank will be located at a facility to be agreed between Bawat BaaS and the Port of Oswego in order to optimize the delivery of water to vessels visiting the port and loading ballast water. As the Bawat BWMS has no restrictions for holding time, the residence time in the storage tank and the mixing of tank water with newly treated water, has no effect on the ability of the water to meet the discharge standard. When the vessel arrives at the loading port, the water can be discharge using the ship's ballast pump.

Project Funding

Grant funding should be sought in order to pay for the initial design, construction, and commissioning of the project. Once a location is determined and the overall design flow rates for both the ballast supply pump and ballast delivery pump are finalized, a cost estimate can be developed for this work.

As the operation of the BWMS will require additional funding during the life cycle of this project, it is recommended that a commercial model be built around the delivery of ballast water to the vessel. The elimination of installation costs significantly reduces the need to recover installation and design costs during the operation of the system. Therefore, it is recommended that the ballast water from the system be delivered at a cost of \$1 per m³ of ballast water supplied to the vessel. \$0.75 of this cost will be paid to Bawat BaaS for the operation and maintenance of the BWMS and \$0.25 will be returned to the Port of



Oswego for the purpose of setting up an environmental recovery fund to finance future similar projects and address any environmental impacts of shipping on the Port of Oswego.

Project Schedule

The project timeline will be discussed with the Port of Oswego and all other interested stakeholders, however a proposed timeline to use as a basis for discussion is as follows:

February/March 2024	Project acceptance and kickoff
May 2024	Project location selection and final design approval
July 2024	Project funding secured
August 2024	Equipment ordered
January 2025	Equipment delivery and on-site construction commences
March 2025	System operational, first ballast water delivery

We look forward to discussing this project with you more fully in the future and look forward to being a key partner in protecting the unique and critically important waters of Lake Ontario and the Port of Oswego from the potential impacts of aquatic invasive species.

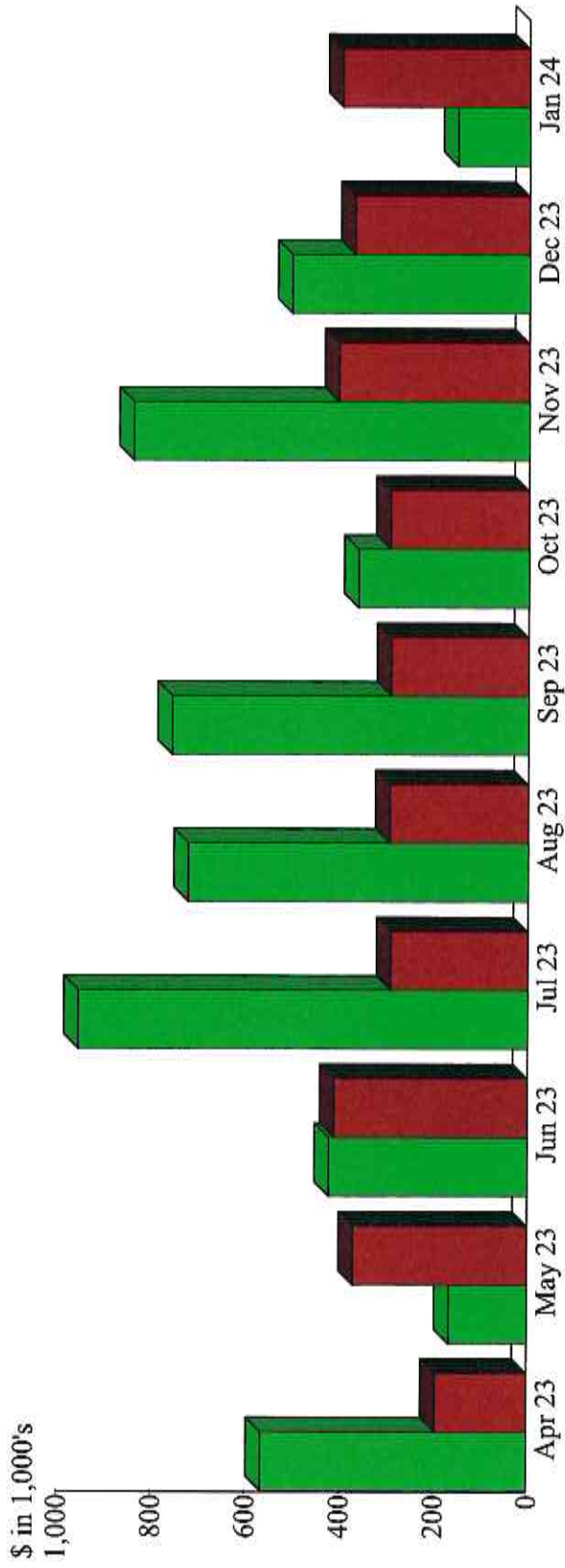
Please let me know if you have any further questions.

Best regards,

Mark Riggio
Strategic Projects Lead, Bawat BaaS

Exhibit C-1

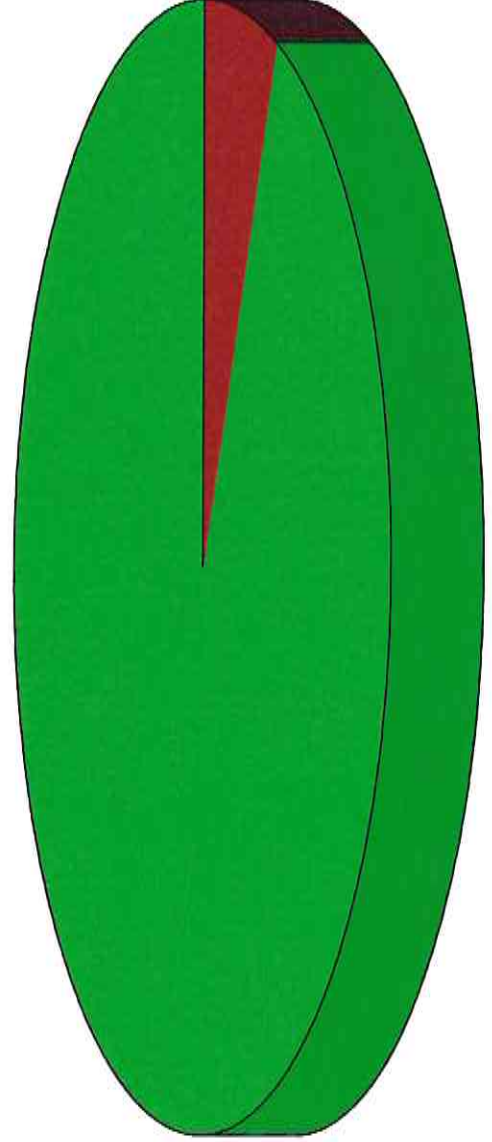
Income and Expense by Month
April 2023 through January 2024



Income
Expense

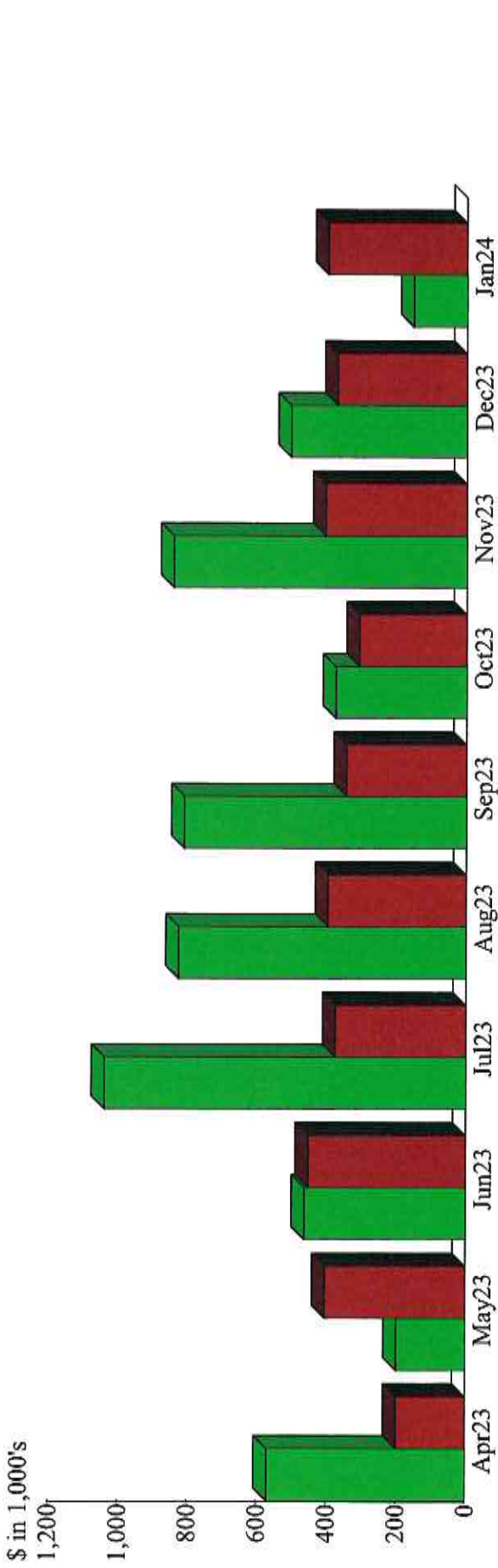
Income Summary
April 2023 through January 2024

Port	93.77%
Marina	6.23
Total	\$5,461,361.04

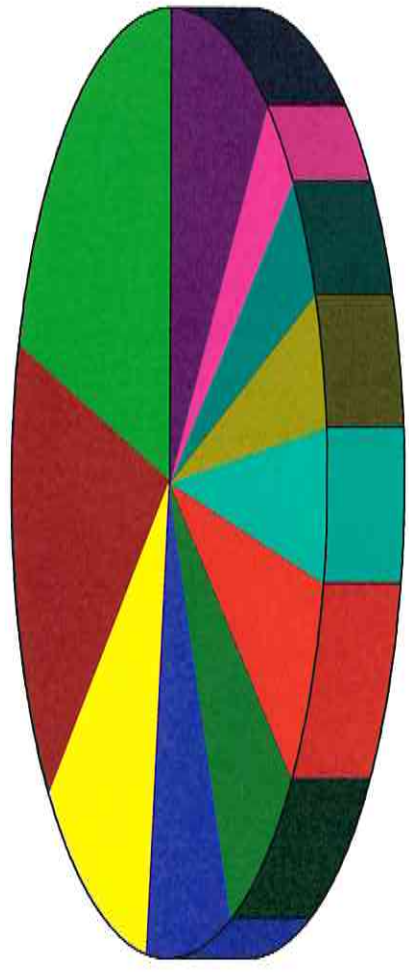


By Class

Income and Expense by Month
April 2023 through January 2024



Income Summary
April 2023 through January 2024



4600000	· Stevedoring	20.47%
9000017	· FEMA DR 4348	16.11
4800000	· Marina Income	11.54
4400000	· Rental	8.78
4300000	· Loading and Unloading	7.69
9001400	· REDI - Goble Marina	7.37
4500000	· Misc Income	5.26
4000000	· Storage	4.75
9000020	· Auction / Sale of equipment	4.58
4200000	· Wharfage	3.81
	· Other	9.66
	Total	\$5,790,429.25

By Account

Port of Oswego Authority
Cash Position
 As of January 31, 2024

	<u>Beginning Balance</u>	<u>Debit</u>	<u>Credit</u>	<u>Net Change</u>	<u>Ending Balance</u>
1000600 · Imprest Fund - Key Bank					
Total 1000600 · Imprest Fund - Key Bank	99,454.56	1,340,894.46	1,003,943.97	336,950.49	436,405.05
1000700 · Health Fund - Key Bank					
Total 1000700 · Health Fund - Key Bank	2,420.65	2,500.00	2,839.58	-339.58	2,081.07
1001000 · Comptroller Fund - Key Bank					
Total 1001000 · Comptroller Fund - Key Bank	106,086.63	540,323.36	641,000.00	-100,676.64	5,409.99
1001001 · Gen. State Checking - Key Bank					
Total 1001001 · Gen. State Checking - Key Bank	996,518.53	645,917.80	896,710.95	-250,793.15	745,725.38
1001500 · Key Money Market					
Total 1001500 · Key Money Market	200,890.41	145.07	0.00	145.07	201,035.48
TOTAL	<u>1,405,370.78</u>	<u>2,529,780.69</u>	<u>2,544,494.50</u>	<u>-14,713.81</u>	<u>1,390,656.97</u>

Port of Oswego Authority
Balance Sheet
As of January 31, 2024

	Jan 31, 24	Jan 31, 23	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1000100 · Petty Cash	200.88	148.52	52.36
1000300 · Oswego Marina - Register fund	600.00	600.00	0.00
1000600 · Imprest Fund - Key Bank	436,405.05	351,007.90	85,397.15
1000700 · Health Fund - Key Bank	2,081.07	675.91	1,405.16
1001000 · Comptroller Fund - Key Bank	5,409.99	369,638.89	-364,228.90
1001001 · Gen. State Checking - Key Bank	745,725.38	1,755,030.51	-1,009,305.13
1001500 · Key Money Market	201,035.48	7,621.95	193,413.53
1003200 · CD - Wtrline Maint Fund	10,000.00	0.00	10,000.00
1003300 · CD - Bldg Rehab Fund	89,582.61	88,117.51	1,465.10
Total Checking/Savings	1,491,040.46	2,572,841.19	-1,081,800.73
Accounts Receivable			
1100000 · Accounts Receivable	166,113.66	191,313.25	-25,199.59
Total Accounts Receivable	166,113.66	191,313.25	-25,199.59
Other Current Assets			
1100103 · Accounts Receivable Other	995.04	995.04	0.00
1100104 · Short term Lease Receivable	147,004.68	0.00	147,004.68
1100900 · Other Receivable	0.00	760,621.00	-760,621.00
1201000 · Prepaid Insurance	82,820.09	74,078.64	8,741.45
1202000 · Prepaid expense	193.05	2,310.45	-2,117.40
1210000 · Inventory Asset	16,763.12	17,936.61	-1,173.49
1300000 · Grant Receivable	740,118.43	2,729.07	737,389.36
1499000 · Undeposited Funds	2,685.00	2,685.00	0.00
Total Other Current Assets	990,579.41	861,355.81	129,223.60
Total Current Assets	2,647,733.53	3,625,510.25	-977,776.72
Fixed Assets			
1502000 · Land & Land Impr-Capital Assets	14,074,827.75	14,074,827.75	0.00
1502050 · Land & Land Impr-Held for Lease	1,537,131.13	1,376,575.13	160,556.00
1502100 · Alcan Water Line	1.00	1.00	0.00
1502300 · Bldgs & Improvem-Capital Assets	8,519,141.43	8,487,876.43	31,265.00
1502350 · Bldgs & Improvem-Held for Lease	4,043,402.88	4,019,489.22	23,913.66
1502400 · Office Equipment & Furniture	490,330.93	469,143.90	21,187.03
1502500 · Operating Equipment	3,702,820.62	3,166,293.41	536,527.21
1502501 · Equipment - Marina	299,821.60	287,239.93	12,581.67
1502550 · Lease Assets	434,701.63	0.00	434,701.63
1502555 · Accumulated Amortization	-117,581.22	0.00	-117,581.22
1502600 · Computer Software	32,872.24	32,872.24	0.00
1502800 · Acc Dep-Bldg & Impr-Cap Assets	-6,722,169.54	-6,529,748.54	-192,421.00
1502850 · Acc Dep Bldg & Impr-Held for Le	-2,331,837.00	-2,221,428.00	-110,409.00
1502900 · Acc Dep - Operating Equip	-2,554,080.33	-2,385,670.33	-168,410.00
1502905 · Acc Dep - Marina equipment	-239,567.00	-227,418.00	-12,149.00
1503000 · Acc Dep - Office Equipment	-462,481.46	-454,703.46	-7,778.00

Port of Oswego Authority
Balance Sheet
As of January 31, 2024

	Jan 31, 24	Jan 31, 23	\$ Change
1503100 · Acc Dep-Land & Impr-Cap Assets	-8,048,916.11	-7,468,047.11	-580,869.00
1503101 · Acc Dep - Computer Software	-32,872.00	-32,872.00	0.00
1503150 · Acc Dep Land & Impr-Held for Le	-96,532.00	-37,174.00	-59,358.00
1503200 · Acc Dep - Lease Asset	-158,555.00	0.00	-158,555.00
1503600 · Equipment - New or Replacement	59,757.49	11,975.00	47,782.49
1504900 · Cap Imp - Gas Dock improvements	1,031.76	0.00	1,031.76
1505200 · Cap Imp - rail fall protect sys	0.00	1,520.16	-1,520.16
1505600 · Cap Imp - Agricultural Center	14,563,604.57	14,451,411.14	112,193.43
1505700 · Cap Imp - Marine Pumpout System	7,500.00	0.00	7,500.00
1505800 · Cap Imp - Railcar conveyor	11,546.14	0.00	11,546.14
1506400 · Cap Imp - Warehouse doors	17,105.44	0.00	17,105.44
1506600 · Cap Imp - RV Park	123,858.04	95,677.02	28,181.02
1507300 · Cap Imp - Scales	93,603.23	0.00	93,603.23
1507400 · Cap Imp-Marina elect. upgrade	57,955.02	0.00	57,955.02
1507800 · Cap Imp - FEMA-West 2017	384,444.69	362,346.89	22,097.80
1507802 · Cap Imp - FEMA-East 2017	1,688,536.56	536,748.06	1,151,788.50
1508600 · Cap Imp-REDI 19515-Goble Marina	1,939,094.60	542,080.44	1,397,014.16
1508900 · Cap Imp-Fitzgibbons Prop Imprv	0.00	160,556.00	-160,556.00
Total Fixed Assets	31,318,497.09	28,719,572.28	2,598,924.81
Other Assets			
1100105 · Long Term Lease Receivable	974,657.57	0.00	974,657.57
1100106 · Interest Receivable	2,233.84	0.00	2,233.84
1800000 · Pension - Deferred Outflow	-190,195.00	-76,109.00	-114,086.00
1800001 · Deferred Outflow - OPEB	385,391.00	519,043.00	-133,652.00
Total Other Assets	1,172,087.41	442,934.00	729,153.41
TOTAL ASSETS	35,138,318.03	32,788,016.53	2,350,301.50
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2000100 · Accounts Payable	575,277.32	145,854.85	429,422.47
Total Accounts Payable	575,277.32	145,854.85	429,422.47
Credit Cards			
2000101 · Key Bank - Bill Mastercard	3,206.63	7,351.18	-4,144.55
2000103 · Lowe's credit card	684.85	112.35	572.50
Total Credit Cards	3,891.48	7,463.53	-3,572.05
Other Current Liabilities			
2000200 · Retainage Payable	0.00	16,448.92	-16,448.92
2000300 · Accounts Payable Other	535.02	72.00	463.02
2001000 · Accrued Salaries	37,502.49	49,791.08	-12,288.59
2001200 · Accrued Compensation	58,468.03	53,350.23	5,117.80
2001600 · Accrued NYS Retirement Withheld	932.31	877.06	55.25
2001700 · NYS Retirement Loan Withheld	634.00	756.00	-122.00
2001800 · NYS Retirement Arrears Withheld	0.00	163.66	-163.66

Port of Oswego Authority
Balance Sheet
As of January 31, 2024

	Jan 31, 24	Jan 31, 23	\$ Change
2002700 · Accrued NYS PFL withheld	2,005.83	1,687.72	318.11
2003000 · #1570A Pension Fund	70,156.94	0.00	70,156.94
2003100 · 1570 1% Checkoff Withheld	981.21	-0.06	981.27
2003200 · 1570 1/10% Checkoff Withheld	98.09	0.00	98.09
2003300 · 1570A 9/10% Checkoff Withheld	883.02	-0.06	883.08
2003401 · 1570A Local Dues Withheld	1,776.13	0.00	1,776.13
2004500 · Accrued Mass Mutual withheld	-167.75	0.00	-167.75
2005600 · Payments on Insurance Claims	961.95	961.95	0.00
2005700 · Short Term Lease Liability	82,130.00	0.00	82,130.00
2550000 · Sales Tax Payable	-10,586.99	-30,261.08	19,674.09
Total Other Current Liabilities	246,310.28	93,847.42	152,462.86
Total Current Liabilities	825,479.08	247,165.80	578,313.28
Long Term Liabilities			
2500400 · NYS Retirement Employer Contri	10,289.00	-9,080.00	19,369.00
2500500 · Advances from NYS	3,455,925.71	3,505,925.71	-50,000.00
2500600 · Vehicle Note Payable	46,137.61	0.00	46,137.61
2501010 · Note Payable - PPP 2nd draw	0.00	374,895.00	-374,895.00
2501400 · OPEB liability	1,559,497.00	2,466,448.00	-906,951.00
2502100 · Note Payable - Liebherr Crane	0.00	285,105.07	-285,105.07
2502200 · Note Payable-SANY Forklift-LEAF	437,238.13	0.00	437,238.13
2503500 · Long Term Lease Liability	79,960.12	0.00	79,960.12
2600000 · Net Pension Liability - ERS	-187,532.00	2,143.00	-189,675.00
2800001 · Deferred Inflow - OPEB	1,084,415.00	248,736.00	835,679.00
2800002 · Deferred Inflow - Lessor	1,071,595.35	0.00	1,071,595.35
Total Long Term Liabilities	7,557,525.92	6,874,172.78	683,353.14
Total Liabilities	8,383,005.00	7,121,338.58	1,261,666.42
Equity			
3000500 · Contributed Capital	144,946.00	144,946.00	0.00
3001000 · Contributed Capital - Federal	45,777.00	45,777.00	0.00
3001500 · Grant from NYS	2,253,367.90	2,253,367.90	0.00
3001600 · Grant MultiCodul Capital Proj	2,073,783.33	2,073,783.33	0.00
3001700 · Grant-MultiModal	370,000.00	370,000.00	0.00
3001800 · Grant Energy Savings	60,000.00	60,000.00	0.00
3005000 · Retained Earnings	19,678,911.68	18,101,112.78	1,577,798.90
Net Income	2,128,527.12	2,617,690.94	-489,163.82
Total Equity	26,755,313.03	25,666,677.95	1,088,635.08
TOTAL LIABILITIES & EQUITY	35,138,318.03	32,788,016.53	2,350,301.50

Port of Oswego Authority
Profit & Loss
January 2024

Period to Date

Ordinary Income/Expense	Period to Date			Variance to			% Variance from Budget
	Actual	Prior	Budget	Actual	Prior	Budget	
Income							
4000000 · Storage	61,696.06	28,706.16	30,833.33	274,903.48	311,409.04	308,333.34	-33,429.86
4100000 · Dockage	1,326.08	1,326.08	0.00	90,077.03	223,128.44	125,000.00	-34,922.97
4200000 · Wharfage	869.36	3,493.40	0.00	220,504.96	260,264.96	252,000.00	-31,485.04
4300000 · Loading and Unloading	44,721.50	58,477.72	66,666.66	445,249.37	1,264,886.03	666,666.66	-221,417.29
4400000 · Rental	33,432.42	33,015.65	47,500.00	508,190.11	549,487.97	475,000.00	33,190.11
4500000 · Misc Income	4,653.75	30,958.96	20,833.34	304,393.50	1,136,734.71	208,333.34	96,060.16
4600000 · Stevedoring	0.00	425.00	0.00	1,185,530.09	1,669,920.70	750,000.00	435,530.09
4750000 · Profit Share	0.00	0.00	0.00	85,911.12	1,017,985.05	0.00	85,911.12
4800000 · Marina Income	0.00	24,112.25	18,000.00	668,215.25	883,985.24	890,000.00	-221,784.75
4850000 · RV Park	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
Total Income	146,699.17	180,515.22	183,833.33	3,782,974.91	7,317,762.14	3,680,333.34	102,641.57
Cost of Goods Sold							
4900000 · Cost of Goods Sold	0.00	0.00	0.00	329,068.21	477,747.60	425,000.00	-95,931.79
Total COGS	0.00	0.00	0.00	329,068.21	477,747.60	425,000.00	-95,931.79
Gross Profit	146,699.17	180,515.22	183,833.33	3,453,906.70	6,840,014.54	3,255,333.34	198,573.36
Expense							
5000000 · Personal Service	107,434.89	94,124.44	76,354.20	1,353,886.18	1,896,682.59	1,393,484.99	-39,598.81
6050000 · Travel Expense	1,625.59	164.48	500.00	6,769.72	9,394.85	5,000.00	1,769.72
6100000 · Auto Expense	0.00	0.00	583.33	3,366.83	6,851.03	5,833.33	-2,466.50
6110000 · Fuel expense	1,970.56	2,384.31	4,291.66	37,039.77	60,971.94	42,916.66	-5,876.89
6150000 · Office Supplies	6,312.98	6,224.27	3,333.34	54,524.59	45,733.93	33,333.34	21,191.25
6150200 · General Insurance Expense	28,438.28	23,605.89	23,333.34	278,316.18	232,340.26	233,333.34	44,982.84
6200000 · Advertising & Printing	4,349.35	5,569.89	2,500.00	38,238.10	30,228.17	25,000.00	13,238.10
6250000 · Communications	327.59	3,088.87	2,500.00	7,375.14	30,103.33	25,000.00	-17,624.86
6260000 · FTZ expenses	0.00	0.00	0.00	1,895.00	0.00	0.00	1,895.00
6300000 · Fuel, Light & Power	6,512.95	12,391.06	6,250.00	50,025.18	66,453.54	62,500.00	-12,474.82
6350000 · Household Supplies	1,505.40	2,685.54	1,750.00	21,323.40	25,578.62	17,500.00	3,823.40
6400000 · Payroll Taxes	128,969.59	126,206.66	126,275.52	213,200.51	240,823.77	211,771.20	1,429.31
6450000 · Health Insurances	18,083.90	17,448.48	20,416.66	220,109.75	199,797.03	204,166.66	15,943.09
6500000 · ILA Pension	17,498.50	11,978.38	17,500.00	323,939.52	604,280.89	175,000.00	148,939.52
6520000 · CSEA Workboots/Workclothes	0.00	468.25	83.34	783.07	1,054.45	833.34	-50.27
6550000 · Special Supplies	4,599.73	92,322.89	5,833.34	88,838.69	426,848.39	58,333.34	30,505.35
655130a · Spec Supp & Ex - Metered Water	403.22	1,985.65	583.34	2,374.45	5,971.70	5,833.34	-3,458.89
6551500 · Spec Supp & Ex - Comm Support	0.00	0.00	943.75	12,725.00	10,725.00	9,437.50	3,287.50
6560000 · Professional Services	13,359.54	11,639.25	8,083.34	167,460.57	424,899.06	80,833.34	86,627.23

Port of Oswego Authority
Profit & Loss
January 2024

Period to Date

	Actual	Prior	Budget	Actual	Prior	Variance to Prior	Budget	\$ Over Budget	% Variance from Budget
6570000 · Marina Supp & Expenses	1,999.22	6,053.74	3,500.01	59,131.64	60,886.32	-1,754.68	46,499.98	12,631.66	27.2%
6580000 · Education/Training	0.00	6,220.00	83.34	0.00	10,463.40	-10,463.40	833.34	-833.34	-100.0%
6590000 · Technical Services	0.00	0.00	2,750.00	15,400.00	25,640.50	-10,240.50	27,500.00	-12,100.00	-44.0%
660000a · Repairs & Maintenance	21,490.80	5,940.96	7,500.00	115,536.28	95,597.84	19,938.44	75,000.00	40,536.28	54.0%
6660000 · Repairs due to ILA accidents	4,800.00	0.00	0.00	4,800.00	1,455.00	3,345.00	0.00	4,800.00	100.0%
6670000 · House Gasoline	0.00	0.00	0.00	1,296.21	2,939.39	-1,643.18	0.00	1,296.21	100.0%
6680000 · Hammermill property lease	0.00	0.00	0.00	0.00	75,600.00	-75,600.00	0.00	0.00	0.0%
6700000 · Rentals	6,965.00	0.00	833.34	45,098.31	57,395.60	-12,297.29	8,333.34	36,764.97	441.2%
6700200 · Lease-Track Mobile	0.00	2,558.00	2,558.00	0.00	25,580.00	-25,580.00	25,580.00	-25,580.00	-100.0%
6700300 · Lease - other equipment leases	1,196.00	9,760.00	16,388.00	8,225.00	97,600.00	-89,375.00	163,880.00	-155,655.00	-95.0%
6700301 · Lease - vehicles	0.00	292.92	292.92	0.00	3,626.02	-3,626.02	2,929.20	-2,929.20	-100.0%
6730000 · FEIMA 4480 - Covid19 Expenses	0.00	125.00	0.00	0.00	213.98	-213.98	0.00	0.00	0.0%
6750000 · Write offs	0.00	0.00	166.66	1.36	0.40	0.96	1,666.66	-1,665.30	-99.9%
6800000 · Museum	912.49	896.07	500.00	8,539.07	5,950.52	2,588.55	5,000.00	3,539.07	70.8%
6850000 · Interest Expense	6,664.73	1,325.29	1,666.66	39,273.26	18,996.45	20,276.81	16,666.66	22,606.60	135.6%
6900000 · Freight Expense	530.53	237.54	416.66	18,257.92	4,789.63	13,468.29	4,166.66	14,091.26	338.2%
Total Expense	385,950.84	445,697.83	339,770.75	3,197,750.70	4,805,463.60	-1,607,712.90	2,968,166.22	229,584.48	7.7%
Net Ordinary Income	-239,251.67	-265,182.61	-155,937.42	256,156.00	2,034,550.94	-1,778,394.94	287,167.12	-31,011.12	-10.8%
Other Income/Expense									
Other Income									
8999999 · Interest Income - Leases	2,233.98	0.00	0.00	23,507.26	0.00	23,507.26	0.00	23,507.26	100.0%
9000000 · Interest Income	5,085.34	5,306.75	833.33	42,350.27	16,883.23	25,467.04	8,333.34	34,016.93	408.2%
9000001 · Grant - Agricultural Center	0.00	0.00	0.00	109,324.57	222,258.44	-112,933.87	423,027.65	-313,703.08	-74.2%
9000011 · Grants - miscellaneous	0.00	0.00	800.00	0.00	0.00	0.00	800.00	-800.00	-100.0%
9000014 · NYS Grant Pin 3935.59 ET Pier	0.00	0.00	0.00	207,952.81	0.00	207,952.81	361,283.85	-153,331.04	-42.4%
9000017 · FEMA DR 4348	0.00	362,215.30	1,067,430.24	932,710.06	295,646.41	637,063.65	4,160,635.28	-3,227,925.22	-77.6%
9000019 · Grant-POA Harbor Deepening	0.00	0.00	0.00	0.00	300,000.00	-300,000.00	0.00	0.00	0.0%
9000020 · Auction / Sale of equipment	0.00	0.00	0.00	265,000.00	0.00	265,000.00	0.00	265,000.00	100.0%
9001400 · REDI - Goble Marina	0.00	0.00	0.00	426,609.37	-27,990.80	454,600.17	1,148,966.35	-722,356.98	-62.9%
Total Other Income	7,319.32	367,522.05	1,069,063.57	2,007,454.34	806,797.28	1,200,657.06	6,103,046.47	-4,095,592.13	-67.1%
Other Expense									
9000400 · Windmill Proj Rd Improvements	0.00	0.00	0.00	0.00	172,369.56	-172,369.56	0.00	0.00	0.0%
9000700 · Profit Sharing Exp - Castaloo	0.00	51,267.72	0.00	0.00	51,267.72	-51,267.72	0.00	0.00	0.0%
9005500 · Amortization Expense	13,179.03	0.00	0.00	135,342.59	0.00	135,342.59	0.00	135,342.59	100.0%
Total Other Expense	13,179.03	51,267.72	0.00	135,342.59	223,657.28	-88,314.69	0.00	135,342.59	100.0%
Net Other Income	-5,859.71	316,254.33	1,069,063.57	1,872,111.75	583,140.00	1,288,971.75	6,103,046.47	-4,230,934.72	-69.3%
Net Income	-245,111.38	51,071.72	913,126.15	2,128,267.75	2,617,690.94	-489,423.19	6,390,213.59	-4,261,945.84	-66.7%

Exhibit C-2

**Port of Oswego Authority
Imprest Bills**

Dec. 20, 2023 - Jan. 2, 2024

W-111

AmVet Office Supplies, LLC	Office Supplies - Post-it Notes, Pens, Printer Toner	\$156.90
Avaya Financial Services	Phone Lease	\$2,145.50
Bond, Schoeneck & King, PLLC	Legal Counsel - General Matters, Scope of Work Grievance	\$1,350.00
Bousquet Holstein PLLC	Legal Counsel - General Matters, SEQR Review of Grain Handling & License/Lease Negotiation with Maritime Museum	\$3,071.25
Brady Systems	Rail & Truck Scale Repair - Materials & Labor	\$6,463.73
Burke's Do-it-Best Home Center	Shop Supplies - Key Cut, Drill Bit, Jigsaw Blade, Black Oxide Bit	\$34.51
Business Council of NYS, Inc.	Life, AD&D, LTD Insurance	\$374.84
C&S Engineers, Inc.	Professional Services - POA East 1st Street & Multi-Sector Permit & SWPPP	\$2,273.25
Cintas	Work Uniforms & Floor Mats	\$565.86
CSEA Employee Benefit Fund	Dental & vision Insurance	\$1,504.46
Davis Bros. Inc.	Employee Appreciation - Hams & Turkeys	\$3,366.56
Ray P. Denny	Replacement Check for Lost Check	-\$200.00
Glider Oil	Port Propane, Port Diesel	\$3,974.18
GM Financial Leasing	Equinox Lease	\$292.92
Key Bank - B	Monthly Credit Card Charges	\$3,778.99
LEAF	Copier Lease	\$156.99
Oswego Auto Parts	Hydraulic Oil, Clamps, Battery Cable	\$305.81
Rental Warehouse, Inc.	Rental of Trurumi Trash Pump for Scale Clean/Pump-Out	\$60.50
Rombough Electric Inc.	Electrical for Marina Upgrade	\$37,264.00

**Port of Oswego Authority
Imprest Bills**

Dec. 20, 2023 - Jan. 2, 2024

W-111

S&B Computer and Office Products, Inc.		\$211.86
	Household Supplies & Port Water	
Spectrum Business (Marina)		\$119.98
	Marina Internet	
Spectrum Business (Port)		\$149.97
	Port Internet & Phone	
Sprague Operating Resources LLC		\$361.58
	Electric Supply - 4 Accounts	
Taylor Northeast, Inc.		\$1,000.00
	Freight Charges for 1 Forklift	
Thompson & Johnson Equipment Co., Inc.		\$1,196.00
	Two Forklift Leases	
Young/Sommer, LLC		\$28.80
	Legal Research Charges	
		<hr/>
		\$70,008.44

**Port of Oswego Authority
Imprest Bills**

January 9, 2024

W-114

Babcock Highway Supply, Inc.	24x24 Aluminum "SLOW" Sign & 24x18 "NO UNAUTHORIZED...." Sign	\$113.00
Benefit Resource, Inc.	Monthly Administration Fee	\$100.00
Butch's Auto Paint & Supply	Paint Supplies	\$275.87
Butler Disposal Systems Inc	Trash & Recycle Service	\$484.52
C&S Engineers, Inc.	Professional Services - Grain Handling, Construction Admin.	\$423.23
Chirello Advertising	Oswego County Today Ad - May & June 2023 (never received bill)	\$1,482.36
CIT Group Inc	Trackmobile Lease	\$2,558.00
Computer Outlet North, Inc.	10-Hour Service Agreement & Monthly E-mails & Cloud Back-up	\$1,178.50
Ed & Ed Business Technology, Inc.	Contract Charge for Copiers	\$97.94
Glider Oil	Port Propane, Port Diesel	\$921.59
Great Lakes Seaway Review	12/01/2023 1/3 Vertical Advertising	\$775.00
Haun Welding Supply Inc.	Cylinder Rental - December	\$104.35
J&A Mechanical Contractors, Inc.	Service Call at F&W (17 Lake Street)	\$240.00
LEAF	Heavy Forklift Payment	\$8,258.53
National Grid	Electric Delivery & Supply (15 Accounts)	\$7,612.05
NYS Dept of Environmental Conservation	DEC Petroleum Bulk Storage Update & Renewal	\$500.20
NYS Insurance Fund - WC	Monthly Worker's Compensation Premium	\$3,581.71
Onondaga Co. Industrial Development Agy.	FTZ Service Fee	\$1,250.00

**Port of Oswego Authority
Imprest Bills**

January 9, 2024

W-114

Oswego Auto Parts		\$476.78
	Starting Fluid, Chain Cable, Fuel Treatment, Antifreeze, Air Compressor Governor, Hose End Fitting, Weathershield Hose, Air Filter	
Palladium Times/Sample News Group Oswego		\$71.12
	Advertising in Pall-Times for West Pier Repairs	
Paychex		\$1,560.58
	Payroll Administration & Fees	
S&B Computer and Office Products, Inc.		\$181.56
	Office Supplies & Household Cleaning	
Securitas Technology Corporation		\$968.75
	Service Calls & Labor Charges (2 Invoices)	
Shark Welding & Repair Service		\$5,700.00
	Fork Lift Welding Repairs	
Standard Security Life Ins. Co. of NY		\$1,139.75
	DBL & PFL Quarterly Premium	
WEX Inc.		\$362.88
	Fuel for Port Vehicles	
		<hr/> \$40,418.27

**Port of Oswego Authority
Imprest Bills**

January 10, 2024
W-115

WD Malone Trucking & Excavating, Inc.
Goble Pay App #3

\$443,693.26

\$443,693.26

**Port of Oswego Authority
Imprest Bills**

January 16, 2024
W-116

Bobcat of Syracuse (Upstate Equipment)		\$27.66
	Washer Cast & Plug for Bobcat	
Glider Oil		\$156.48
	Port Propane	
HSE Consulting Services, LLC		\$9,161.00
	Confined Space Entry & Grain Silo Operation Safety	
Pathfinder Bank - 2024 Chevy P/U		\$833.15
	Vehicle Loan	
Paychex		\$1,089.87
	Payroll Administration & Fees	
		<hr/>
		\$11,268.16

**Port of Oswego Authority
Imprest Bills**

January 23, 2024
W-118

American Great Lakes Ports Association		\$4,589.25
	Membership Dues - 1st Quarter 2024	
Chirello Advertising		\$3,690.45
	Press Releases, Ad in Oswego County Business Magazine	
CSEA Employee Benefit Fund		\$1,504.46
	Dental & Vision Insurance	
Glider Oil		\$608.91
	Port Propane, Port Diesel	
LEAF		\$156.99
	Copier Lease	
LexisNexis		\$200.00
	Legal Information	
Lowe's		\$42.85
	Monthly Credit Card Charges - Parts for Heater in Guard Shack	
Paychex		\$933.25
	Payroll Administration & Fees	
S&B Computer and Office Products, Inc.		\$123.58
	Water Credits, Water Cooler Rental, & Office Supplies	
Shark Welding & Repair Service		\$9,800.00
	Repairs to 5-ton Plow, Rubber Snow Pusher for RRX	
Taylor Northeast, Inc.		\$4,164.00
	Fork Lift Rentals (7)	
Wells Fargo Financial Leasing		\$4,400.00
	Doosan Lease	
Young/Sommer, LLC		\$90.00
	SHPO Consulatation, Legal Fees	
		<hr/> \$30,303.74

**Port of Oswego Authority
Imprest Bills**

January 29, 2024

W-122

Bousquet Holstein PLLC		\$11,878.29
	Legal Counsel - Lease Negotiation with Maritime Museum & General Counsel	
Business Council of NYS, Inc.		\$374.84
	Life, AD&D, & LTD Insurance	
Cardiac Life Products, Inc.		\$207.00
	AED Program Management Package - 1 year	
Cintas		\$478.44
	Work Uniforms & Floor Mats	
Glider Oil		\$339.47
	Port Propane	
GM Financial Leasing		\$292.92
	Equinox Lease	
Great Lakes Seaway Review		\$775.00
	Great Lake Seaway - 1/2 Page Island Ad	
Oswego Auto Parts		\$55.17
	V-Belt & Other Belts for Marina Hoist	
Palladium Times/Sample News Group Oswego		\$75.08
	Advertising in the Pall-Times for Stacker	
Paychex		\$1,031.59
	Payroll Administration & Fees	
S&B Computer and Office Products, Inc.		\$248.65
	Water Cooler Rental at USGS, Water at USGS, Port Water	
Securitas Technology Corporation		\$12,420.04
	New Video Camera at Marina & SW PTZ on Main Building	
Spectrum Business (Marina)		\$119.98
	Marina Internet	
Spectrum Business (Port)		\$149.97
	Port Internet & Phone	
Taylor Northeast, Inc.		\$12,937.72
	Fork Lift Rentals (2 months), Service & Repair for Trackmobile, & Rocker Switch & Freight Charges	
Thompson & Johnson Equipment Co., Inc.		\$1,196.00
	Two Froklift Leases	
		<hr/>
		\$42,580.16

**Port of Oswego Authority
A/P Aging Summary
As of January 31, 2024**

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>91 - 120</u>	<u>> 120</u>	<u>TOTAL</u>
Aflac	1,085.76	0.00	0.00	0.00	0.00	0.00	1,085.76
AmVet Office Supplies, LLC	97.99	0.00	0.00	0.00	0.00	0.00	97.99
Avaya Financial Services	2,145.50	0.00	0.00	0.00	0.00	0.00	2,145.50
Benefit Resource, Inc.	100.00	0.00	0.00	0.00	0.00	0.00	100.00
Bond, Schoeneck & King, PLLC	1,043.75	0.00	0.00	0.00	0.00	0.00	1,043.75
Burke's Do-it-Best Home Center	41.97	0.00	0.00	0.00	0.00	0.00	41.97
Butler Disposal Systems Inc	78.77	0.00	0.00	0.00	0.00	0.00	78.77
Clintas	174.84	0.00	0.00	0.00	0.00	0.00	174.84
CIT Group Inc	2,558.00	0.00	0.00	0.00	0.00	0.00	2,558.00
City of Oswego Water - #006583-000	96.21	0.00	0.00	0.00	0.00	0.00	96.21
City of Oswego Water - 000004-000	307.01	0.00	0.00	0.00	0.00	0.00	307.01
Computer Outlet North, Inc.	0.00	70.00	0.00	0.00	0.00	0.00	70.00
CSX Transportation	0.00	0.00	3,150.00	4,125.00	0.00	0.00	7,275.00
Five Star Equipment, Inc.	778.44	0.00	0.00	0.00	0.00	0.00	778.44
Glider Oil	104.02	0.00	0.00	0.00	0.00	0.00	104.02
Key Bank - B	3,502.18	0.00	0.00	0.00	0.00	0.00	3,502.18
Lakeshore Supply	0.00	799.89	0.00	0.00	0.00	0.00	799.89
LEAF	8,258.53	0.00	0.00	0.00	0.00	0.00	8,258.53
LexisNexis	400.00	0.00	0.00	0.00	0.00	0.00	400.00
Lindsey Aggregates, Inc.	1,717.50	0.00	0.00	0.00	0.00	0.00	1,717.50
Mohawk Global Logistics Corp	437.50	0.00	0.00	0.00	0.00	0.00	437.50
NaGr #-04008 Security Gate, Entrance Elec	265.88	0.00	0.00	0.00	0.00	0.00	265.88
NaGr #-09104 Lighting-1 Gate, 1 NE Corner	108.46	0.00	0.00	0.00	0.00	0.00	108.46
NaGr #-10106 Electric - Barrel Bldg.	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-32051 Storage (Silo & Barrel Bldg)	3,312.80	0.00	0.00	0.00	0.00	0.00	3,312.80
NaGr #-38107 Gas Museum	200.53	0.00	0.00	0.00	0.00	0.00	200.53
NaGr #-38118 Marina - Unit B	693.28	0.00	0.00	0.00	0.00	0.00	693.28
NaGr #-39107 F&W	2,425.57	0.00	0.00	0.00	0.00	0.00	2,425.57
NaGr #-40109 Electric Derrick	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-40127 11 Lake St Gas & Elec.	47.08	0.00	0.00	0.00	0.00	0.00	47.08
NaGr #-41109 Electric Museum	644.48	0.00	0.00	0.00	0.00	0.00	644.48
NaGr #-47025 Marina - Pier B	30.25	0.00	0.00	0.00	0.00	0.00	30.25
NaGr #-74022 Vinegar Hill	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-83002 - 22 Mercer - Security Pole	28.05	0.00	0.00	0.00	0.00	0.00	28.05
NaGr #-91027 Marina - Pier A	142.18	0.00	0.00	0.00	0.00	0.00	142.18
Pathfinder Bank - LOC (Goble/FEMA)	446,743.78	0.00	0.00	0.00	0.00	0.00	446,743.78
Raby's Ace Homecenter	144.47	0.00	0.00	0.00	0.00	0.00	144.47
S&B Computer and Office Products, Inc.	438.95	0.00	0.00	0.00	0.00	0.00	438.95
Shark Welding & Repair Service	9,920.00	0.00	0.00	0.00	0.00	0.00	9,920.00
Siewert Equipment	3,444.00	0.00	0.00	0.00	0.00	0.00	3,444.00
St. Lawrence Seaway Management Corporatio	0.00	0.00	1,500.00	0.00	0.00	0.00	1,500.00
Taylor Northeast, Inc.	383.90	0.00	0.00	0.00	0.00	0.00	383.90
Volney Multiplex Inc.	2,500.00	0.00	0.00	0.00	0.00	0.00	2,500.00
WD Malone	66,431.76	0.00	0.00	0.00	0.00	0.00	66,431.76
Wells Fargo Financial Leasing	4,400.00	0.00	0.00	0.00	0.00	0.00	4,400.00
WEX Inc.	337.84	0.00	0.00	0.00	0.00	0.00	337.84
TOTAL	565,632.43	869.89	4,650.00	4,125.00	0.00	0.00	575,277.32

Port of Oswego Authority A/R Aging Summary As of January 31, 2024

	Current	1 - 30	31 - 60	61 - 90	91 - 120	> 120	TOTAL
*Transient	0.00	0.00	0.00	0.00	0.00	1,626.62 ¹	1,626.62
Boat U.S.	0.00	0.00	0.00	0.00	0.00	2,106.00 ²	2,106.00
DeVilliers, Anton	0.00	0.00	0.00	312.09 ³	0.00	0.00	312.09
General Services Admin.	8,939.81	0.00	0.00	0.00	0.00	0.00	8,939.81
Glencore LTD.	8,990.30	0.00	0.00	0.00	0.00	0.00	8,990.30
Goldman Sachs & Co	14,595.01	75,856.78	0.00	0.00	0.00	0.00	90,451.79
J & A Mechanical Contractors, Inc.	0.00	0.00	0.00	0.00	1,531.68 ⁴	0.00	1,531.68
Kerr, James	0.00	0.00	0.00	0.00	0.00	1,794.78 ⁵	1,794.78
Lockwood, Jeremy	0.00	0.00	0.00	135.00 ⁵	0.00	0.00	135.00
Manning, Greg	0.00	0.00	0.00	0.00	0.00	312.00 ⁶	312.00
Marubeni America Corp.	12,541.72	0.00	0.00	0.00	0.00	0.00	12,541.72
Mercuria Energy America, LLC	4,498.07	0.00	0.00	0.00	0.00	0.00	4,498.07
Nelson, Tim	0.00	-2,650.00	0.00	0.00	0.00	0.00	-2,650.00
Novelis-Oswego	1,978.75	2,265.00	7,786.88 ⁷	0.00	0.00	0.00	12,030.63
Nutrien Ag Solutions - CPS	386.98	0.00	0.00	0.00	0.00	0.00	386.98
Oswego Expeditions/Destination Expedi...	0.00	100.00	0.00	16.00 ⁸	0.00	0.00	116.00
Oswego Yacht Club	0.00	100.00	0.00	0.00	0.00	0.00	100.00
Page Material Management	0.00	0.00	56.79	0.00	0.00	0.00	56.79
Samia, Jim	-2,650.00	0.00	0.00	0.00	0.00	0.00	-2,650.00
The Andersons Inc	5,984.56	14,456.30	0.00	0.00	0.00	0.00	20,440.86
Wilson, Dave	0.00	-2,650.00	0.00	0.00	0.00	0.00	-2,650.00
WT Terminal Oswego, LLC	6,000.00	1,692.54	0.00	0.00	0.00	0.00	7,692.54
TOTAL	61,265.20	89,170.62	7,843.67	463.09	1,531.68	5,839.40	166,113.66

1. Left a message
2. Calling Geico again
3. Tammy following up
4. They are checking to see why payment hasn't gone out
5. Tammy following up
6. Left a message
7. Received \$7,751.88 on 2/4/2024
8. Tammy following up
9. Making payments

Port of Oswego Authority
Loan Summary
as of January 31, 2024

<u>Name</u>	<u>Loan Balance</u>	<u>Available</u>	<u>Rate</u>
NYS first advances	\$ 3,455,925.71	\$ -	0.000%
Pathfinder Bank - LOC	\$ -	\$ 500,000.00	7.500%
Pathfinder Bank - LOC FEMA/REDI	\$ -	\$ 1,400,000.00	7.500%
Note Payable - SANY Forklift	\$ 437,238.13	\$ -	7.750%
Note Payable - 2024 Chevy Silverado	\$ 46,137.61	\$ -	6.875%

Port of Oswego Authority
Schedule of Assets
As of January 31, 2024

	<u>Cost</u>	<u>Accum. Depr.</u>	<u>Net Book Value</u>
Fixed Assets			
1502000 · Land & Land Impr-Capital Assets	14,074,827.75	-8,048,916.11	6,025,911.64
1502050 · Land & Land Impr-Held for Lease	1,537,131.13	-96,532.00	1,440,599.13
1502100 · Alcan Water Line	1.00	0.00	1.00
1502300 · Bldgs & Improvem-Capital Assets	8,519,141.43	-6,722,169.54	1,796,971.89
1502350 · Bldgs & Improvem-Held for Lease	4,043,402.88	-2,331,837.00	1,711,565.88
1502400 · Office Equipment & Furniture	490,330.93	-462,481.46	27,849.47
1502500 · Operating Equipment	3,702,820.62	-2,554,080.33	1,148,740.29
1502501 · Equipment - Marina	299,821.60	-239,567.00	60,254.60
1502550 · Lease Assets	434,701.63	-158,555.00	276,146.63
1502600 · Computer Software	32,872.24	-32,872.24	0.00
Total Fixed Assets	<u>33,135,051.21</u>	<u>-20,647,010.68</u>	<u>12,488,040.53</u>

Port of Oswego Authority
YTD Sales Report
April 2023 through January 2024

Income	Apr '23 - Jan '24	%	Apr '22 - Jan '23	%	\$ Change
4000000 · Storage					
4000100 · Storage - Novelis	5,000.00	0.13%	0.00	0.00%	5,000.00
4002800 · Storage - Marubeni	28,893.12	0.76%	35,377.68	0.48%	-6,484.56
4002900 · Storage - Glencore	45,622.66	1.21%	1,461.64	0.02%	44,161.02
4003000 · Storage - Goldman Sachs	16,025.70	0.42%	15,078.35	0.21%	947.35
4003400 · Storage - Mercuria	18,065.46	0.48%	32,921.92	0.45%	-14,856.46
4003500 · Storage - Mitsubishi	155.89	0.00%	5,598.90	0.08%	-5,443.01
4003600 · Storage - The Andersons	83,525.44	2.21%	89,230.79	1.22%	-5,705.35
4003700 · Storage - Hammermill Site	0.00	0.00%	67,200.00	0.92%	-67,200.00
4003800 · Storage - Alcoa	0.00	0.00%	5,215.55	0.07%	-5,215.55
4003900 · Storage - Kuehne & Nagel	290.05	0.01%	16,040.66	0.22%	-15,750.61
4005000 · Storage - Miscellaneous	27,875.88	0.74%	9,700.00	0.13%	18,175.88
4008100 · Storage - IXM	49,449.28	1.31%	33,579.50	0.46%	15,869.78
4009000 · Storage - Concord Resources Ltd	0.00	0.00%	4.05	0.00%	-4.05
Total 4000000 · Storage	274,903.48	7.27%	311,409.04	4.26%	-36,505.56
4100000 · Dockage					
4100100 · Dockage - Algoma Central	11,315.07	0.30%	7,543.38	0.10%	3,771.69
4100200 · Dockage - Lehigh (Heidelberg)	21,891.20	0.58%	22,817.28	0.31%	-926.08
4102200 · Dockage - New England Steamship	20,210.68	0.53%	130,958.26	1.79%	-110,747.58
4102700 · Dockage - McKeil Marine	29,272.08	0.77%	27,772.08	0.38%	1,500.00
4102900 · Dockage - WT Terminal	3,663.00	0.10%	4,480.08	0.06%	-817.08
4103000 · Dockage - Alcoa	0.00	0.00%	7,057.36	0.10%	-7,057.36
4105000 · Dockage - Miscellaneous	3,725.00	0.10%	22,500.00	0.31%	-18,775.00
Total 4100000 · Dockage	90,077.03	2.38%	223,128.44	3.05%	-133,051.41
4200000 · Wharfage					
4200100 · Wharfage - Nutrien Ag	17,995.16	0.48%	14,831.45	0.20%	3,163.71
4200200 · Wharfage - Lehigh (Heidelberg)	66,375.96	1.75%	64,233.37	0.88%	2,142.59
4201000 · Wharfage - Kuehne & Nagel	0.00	0.00%	9,987.94	0.14%	-9,987.94
4202500 · Wharfage - Marubeni	29,805.07	0.79%	30,540.57	0.42%	-735.50
4202700 · Wharfage - Glencore	29,344.10	0.78%	1,619.15	0.02%	27,724.95
4203100 · Wharfage - Goldman Sachs	22,817.14	0.60%	2,698.94	0.04%	20,118.20
4203300 · Wharfage - IXM	39,171.39	1.04%	11,755.82	0.16%	27,415.57
4203500 · Wharfage - Mercuria	9,724.64	0.26%	41,901.72	0.57%	-32,177.08
4203600 · Wharfage - WT Terminal Oswego	5,271.50	0.14%	6,846.53	0.09%	-1,575.03
4203700 · Wharfage - Alcoa	0.00	0.00%	12,417.98	0.17%	-12,417.98
4203800 · Wharfage - GE	0.00	0.00%	15,370.37	0.21%	-15,370.37
4205600 · Wharfage - Andersons	0.00	0.00%	34,296.22	0.47%	-34,296.22
4205700 · Wharfage - Mitsubishi	0.00	0.00%	13,764.90	0.19%	-13,764.90
Total 4200000 · Wharfage	220,504.96	5.83%	260,264.96	3.56%	-39,760.00
4300000 · Loading and Unloading					
4300200 · Loading and Un - Nutrien Ag	48,283.24	1.28%	22,598.27	0.31%	25,684.97
4300300 · Loading and Un - Novelis	2,320.00	0.06%	1,942.14	0.03%	377.86
4304100 · Loading and un - Alcan Inc.	0.00	0.00%	1,518.00	0.02%	-1,518.00
4304300 · Loading and Un - Vestas	0.00	0.00%	380,790.42	5.20%	-380,790.42
4304900 · Loading and Un - Glencore	66,592.38	1.76%	5,158.75	0.07%	61,433.63
4305000 · Loading and Un - Miscellaneous	1,560.00	0.04%	0.00	0.00%	1,560.00
4305100 · Loading and Un - Marubeni	83,912.20	2.22%	85,804.30	1.17%	-1,892.10
4305400 · Loading and Un - Goldman Sachs	61,316.87	1.62%	8,029.73	0.11%	53,287.14
4305700 · Loading and Un - IXM	40,134.83	1.06%	40,491.03	0.55%	-356.20
4305800 · Loading and Un - Mercuria	33,115.98	0.88%	132,132.81	1.81%	-99,016.83
4305900 · Loading and Un - Mitsubishi	911.07	0.02%	39,500.25	0.54%	-38,589.18
4306000 · Loading and Un - GE	0.00	0.00%	126,723.68	1.73%	-126,723.68

Port of Oswego Authority
YTD Sales Report
April 2023 through January 2024

Income	Apr '23 - Jan '24	%	Apr '22 - Jan '23	%	\$ Change
4306100 · Loading and Un - Anderson	72,185.80	1.91%	206,867.60	2.83%	-134,681.80
4306300 · Loading and Un - Kuehne&Nagel	6,765.00	0.18%	213,329.05	2.92%	-206,564.05
4306400 · Loading and Un - Spliethoff	15,987.53	0.42%	0.00	0.00%	15,987.53
4306500 · Loading and Un - DSV Air & Sea	12,164.47	0.32%	0.00	0.00%	12,164.47
Total 4300000 · Loading and Unloading	445,249.37	11.77%	1,264,886.03	17.29%	-819,636.66
4400000 · Rental					
4400200 · Rental - DeLong, Fred	3,750.00	0.10%	3,750.00	0.05%	0.00
4400300 · Rental - Novells	21,358.15	0.56%	21,648.30	0.30%	-290.15
4400500 · Rental - General Svces Admin	88,710.02	2.34%	87,004.64	1.19%	1,705.38
4400600 · Rental - Lehigh (Heidelberg)	58,498.10	1.55%	58,878.63	0.80%	-380.53
4402400 · Rental - Vinegar Hill, LLC	13,420.30	0.35%	14,266.70	0.19%	-846.40
4402600 · Rental - Nutrien Ag	74,750.34	1.98%	72,503.40	0.99%	2,246.94
4403100 · Rental - H.Lee White Museum	3,000.00	0.08%	3,000.00	0.04%	0.00
4403300 · Rental - Fitzgibbons site	177,000.00	4.68%	141,000.00	1.93%	36,000.00
4403400 · Rental - Shark-Attach Office	4,250.00	0.11%	4,250.00	0.06%	0.00
4403500 · Rental - WT Terminal Oswego LLC	61,453.20	1.62%	60,000.00	0.82%	1,453.20
4403600 · Rental - Shop Units (Marina)	1,000.00	0.03%	900.00	0.01%	100.00
4405000 · Rental - Miscellaneous	1,000.00	0.03%	82,286.30	1.12%	-81,286.30
Total 4400000 · Rental	508,190.11	13.43%	549,487.97	7.51%	-41,297.86
4500000 · Misc Income					
4500100 · Misc Income - Weighing Trucks	0.00	0.00%	54.00	0.00%	-54.00
4500200 · Misc Income - Novelis	5,840.00	0.15%	18,355.00	0.25%	-12,515.00
4501700 · Misc Income - Finance Charges	0.00	0.00%	133.40	0.00%	-133.40
4501900 · Misc Income - Demurrage reimbur	1,050.00	0.03%	375.00	0.01%	675.00
4502000 · Misc Income - Labor	140,656.21	3.72%	120,018.80	1.64%	20,637.41
4502100 · Misc Income - Oversized cargo	0.00	0.00%	18,000.00	0.25%	-18,000.00
4504900 · Misc Income - Metered Water	280.71	0.01%	724.77	0.01%	-444.06
4505000 · Misc Income - Other	93,277.71	2.47%	815,064.17	11.14%	-721,786.46
4505400 · Misc Income - Security East	61,398.87	1.62%	164,009.57	2.24%	-102,610.70
4505600 · Misc Income - BIDCO	1,890.00	0.05%	0.00	0.00%	1,890.00
Total 4500000 · Misc Income	304,393.50	8.05%	1,136,734.71	15.53%	-832,341.21
4600000 · Stevedoring					
4601200 · Stevedoring - New Eng Steamship	15,000.00	0.40%	37,500.00	0.51%	-22,500.00
4601800 · Stevedoring - Marubeni	261,935.49	6.92%	272,647.92	3.73%	-10,712.43
4601900 · Stevedoring - Glencore	258,283.26	6.83%	15,231.96	0.21%	243,051.30
4602400 · Stevedoring - Goldman Sachs	203,712.68	5.38%	25,389.99	0.35%	178,322.69
4602500 · Stevedoring - IXM	345,380.93	9.13%	109,621.42	1.50%	235,759.51
4602600 · Stevedoring - McKeil Marine	5,525.00	0.15%	5,940.00	0.08%	-415.00
4602700 · Stevedoring - Mercuria	90,949.84	2.40%	378,007.19	5.17%	-287,057.35
4602800 · Stevedoring - Mitsubishi	0.00	0.00%	129,492.00	1.77%	-129,492.00
4602900 · Stevedoring - Alcoa	0.00	0.00%	92,740.00	1.27%	-92,740.00
4603000 · Stevedoring - Kuehne&Nagel	0.00	0.00%	285,339.66	3.90%	-285,339.66
4605000 · Stevedoring - Miscellaneous	4,742.89	0.13%	0.00	0.00%	4,742.89
4605400 · Stevedoring - Vestas	0.00	0.00%	294,498.83	4.02%	-294,498.83
4605900 · Stevedoring - GE	0.00	0.00%	21,011.73	0.29%	-21,011.73
4606000 · Stevedoring - Ashton Marine	0.00	0.00%	2,500.00	0.03%	-2,500.00
Total 4600000 · Stevedoring	1,185,530.09	31.34%	1,669,920.70	22.82%	-484,390.61
4750000 · Profit Share					
4751000 · Profit Share - Castalooop	85,911.12	2.27%	1,017,965.05	13.91%	-932,053.93
Total 4750000 · Profit Share	85,911.12	2.27%	1,017,965.05	13.91%	-932,053.93
4800000 · Marina Income	668,215.25	17.66%	883,965.24	12.08%	-215,749.99
Total Income	3,782,974.91	100.00%	7,317,762.14	100.00%	-3,534,787.23

Exhibit D

William Scriber

From: Wagner, Benjamin (DOS) <Benjamin.Wagner@dos.ny.gov> on behalf of Wagner, Benjamin (DOS)
Sent: Tuesday, January 23, 2024 8:16 AM
To: Tom Doran
Cc: Amanda Baker; wscriber@PORTOSWEGO.com
Subject: Joint Application Form Signature Requested
Attachments: Joint Application Signature Requested.pdf

Good Morning Tom,

As this project developed there is something we noticed in review. The Joint Application form that we have on file does not have a signature on page 4 for the land owner.

Tom, could you please see if perhaps William Scriber (cc'ed) would be able to sign as the land owner or could have the proper authority sign on behalf of the landowner at Port Authority property? Since the initial application was submitted and the changes in the plan that occurred; **The Department requests landowner signature on page 4 of the Joint Application to represent the nature of the project which Oswego Yacht Club is proposing on Port Authority property and that the Port Authority is in agreement with.**

Thank you,
Benjamin Wagner
Coastal Resources Specialist 1

New York State Department of State
Office of Planning, Development & Community Infrastructure
99 Washington Avenue, Suite 1010, Albany, NY 12231
518-473-9827 | benjamin.wagner@dos.ny.gov
www.dos.ny.gov



Department of Environmental Conservation

Office of General Services

Department of State

RECEIVED

AUG 11 2023



US Army Corps of Engineers

NYS Department of State Planning and Development

JOINT APPLICATION FORM

For Permits for activities affecting streams, waterways, waterbodies, wetlands, coastal areas, sources of water, and endangered and threatened species.

You must separately apply for and obtain Permits from each involved agency before starting work. Please read all instructions.

1. Applications To:

>NYS Department of Environmental Conservation Check here to confirm you sent this form to NYSDEC.

Check all permits that apply:

<input type="checkbox"/> Stream Disturbance	<input type="checkbox"/> Dams and Impoundment Structures	<input type="checkbox"/> Tidal Wetlands	<input type="checkbox"/> Water Withdrawal
<input type="checkbox"/> Excavation and Fill in Navigable Waters	<input type="checkbox"/> 401 Water Quality Certification	<input type="checkbox"/> Wild, Scenic and Recreational Rivers	<input type="checkbox"/> Long Island Well
<input checked="" type="checkbox"/> Docks, Moorings or Platforms	<input type="checkbox"/> Freshwater Wetlands	<input type="checkbox"/> Coastal Erosion Management	<input type="checkbox"/> Incidental Take of Endangered / Threatened Species

>US Army Corps of Engineers Check here to confirm you sent this form to USACE.

Check all permits that apply: Section 404 Clean Water Act Section 10 Rivers and Harbors Act

Is the project Federally funded? Yes No

If yes, name of Federal Agency: _____

General Permit Type(s), if known: _____

Preconstruction Notification: Yes No

>NYS Office of General Services Check here to confirm you sent this form to NYSOGS.

Check all permits that apply:

State Owned Lands Under Water Utility Easement (pipelines, conduits, cables, etc.) Docks, Moorings or Platforms

>NYS Department of State Check here to confirm you sent this form to NYSDOS.

Check if this applies: Coastal Consistency Concurrence

2. Name of Applicant Taxpayer ID (if applicant is NOT an individual)

Oswego Yacht Club 16-1581130

Mailing Address Post Office / City State Zip

PO Box 13 Oswego NY 13126

Telephone 315 532-9397 Email info@osegoyachtclub.org

Applicant Must be (check all that apply): Owner Operator Lessee

3. Name of Property Owner (if different than Applicant)

Port of Oswego Authority

Mailing Address Post Office / City State Zip

1 East Second Street Oswego NY 13126

Telephone 315 3434503 Email wscriber@portoswego.com

For Agency Use Only Agency Application Number: _____

4. Name of Contact / Agent
 Oswego Yacht Club, Amanda Baker

Mailing Address: PO Box 13
 Post Office / City: Oswego
 State: NY Zip: 13126

Telephone: 315 529-7696
 Email: bakerstorm528@gmail.com

5. Project / Facility Name: Oswego Yacht Club Dock Re-location
 Property Tax Map Section / Block / Lot Number: 128.38-01-05

Project Street Address, if applicable: 17 Lake Street
 Post Office / City: Oswego
 State: NY Zip: 13126

Provide directions and distances to roads, intersections, bridges and bodies of water
 Port Authority Property immediately east of the City of Oswego former "coal dock" property

Town Village City County: Oswego Stream/Waterbody Name: Oswego Harbor

Project Location Coordinates: Enter Latitude and Longitude in degrees, minutes, seconds:
 Latitude: 43 ° 26 ' 138N Longitude: 76 ° 30 ' 055W "

6. Project Description: Provide the following information about your project. Continue each response and provide any additional information on other pages. **Attach plans on separate pages.**

a. Purpose of the proposed project:
 Move existing Oswego Yacht Club docks (20'x200') and anchors from an east-west configuration to a northeast-southwest orientation immediately east of the City of Oswego former coal dock property.

b. Description of current site conditions:
 Rocky shoreline

c. Proposed site changes:
 Move 10 existing dock mooring anchors from east west configuration to a northeast- southwest orientation with access from Port of Oswego Authority property.

d. Type of structures and fill materials to be installed, and quantity of materials to be used (e.g., square feet of coverage, cubic yards of fill material, structures below ordinary/mean high water, etc.):
 none

e. Area of excavation or dredging, volume of material to be removed, location of dredged material placement:
 none

f. Is tree cutting or clearing proposed? Yes If Yes, explain below. No
 Timing of the proposed cutting or clearing (month/year):
 Number of trees to be cut: Acreage of trees to be cleared:

g. Work methods and type of equipment to be used:

Dock work barge

h. Describe the planned sequence of activities:

Move dock anchors, attach floating docks

i. Pollution control methods and other actions proposed to mitigate environmental impacts:

none

j. Erosion and silt control methods that will be used to prevent water quality impacts:

none

k. Alternatives considered to avoid regulated areas. If no feasible alternatives exist, explain how the project will minimize impacts:

none

l. Proposed use: Private Public Commercial

m. Proposed Start Date: Estimated Completion Date:

n. Has work begun on project? Yes If Yes, explain below. No

o. Will project occupy Federal, State, or Municipal Land? Yes If Yes, explain below. No

Access to docks by temporary ramp from Port of Oswego Authority property.

p. List any previous DEC, USACE, OGS or DOS Permit / Application numbers for activities at this location:

none

q. Will this project require additional Federal, State, or Local authorizations, including zoning changes?

Yes If Yes, list below. No

7. Signatures.

Applicant and Owner (If different) must sign the application.

Append additional pages of this Signature section if there are multiple Applicants, Owners or Contact/Agents.

I hereby affirm that information provided on this form and all attachments submitted herewith is true to the best of my knowledge and belief.

Permission to Inspect - I hereby consent to Agency inspection of the project site and adjacent property areas. Agency staff may enter the property without notice between 7:00 am and 7:00 pm, Monday - Friday. Inspection may occur without the owner, applicant or agent present. If the property is posted with "keep out" signs or fenced with an unlocked gate, Agency staff may still enter the property. Agency staff may take measurements, analyze site physical characteristics, take soil and vegetation samples, sketch and photograph the site. I understand that failure to give this consent may result in denial of the permit(s) sought by this application.

False statements made herein are punishable as a Class A misdemeanor pursuant to Section 210.45 of the NYS Penal Law. Further, the applicant accepts full responsibility for all damage, direct or indirect, of whatever nature, and by whomever suffered, arising out of the project described herein and agrees to indemnify and save harmless the State from suits, actions, damages and costs of every name and description resulting from said project. In addition, Federal Law, 18 U.S.C., Section 1001 provides for a fine of not more than \$10,000 or imprisonment for not more than 5 years, or both where an applicant knowingly and willingly falsifies, conceals, or covers up a material fact; or knowingly makes or uses a false, fictitious or fraudulent statement.

Signature of Applicant

Date

Amanda Baker Commodore Oswego Yacht Club

8/8/23

Applicant Must be (check all that apply): Owner Operator Lessee

Printed Name

Title

Amanda Baker

Commodore

Signature of Owner (if different than Applicant)

Date

Printed Name

Title

Signature of Contact / Agent

Date

Printed Name

Title

For Agency Use Only

DETERMINATION OF NO PERMIT REQUIRED

Agency Application Number

(Agency Name) has determined that No Permit is required from this Agency for the project described in this application.

Agency Representative:

Printed Name

Title

Signature

Date

Exhibit E



C&S Companies
499 Col. Eileen Collins Blvd.
Syracuse, NY 13212
p: (315) 455-2000
f: (315) 455-9667
www.cscos.com

February 8, 2024

Mr. William Scriber
Port of Oswego Authority
One East Second Street
Oswego, NY 13126

Re: Repairs to the North End of the West Terminal Pier – FEMA 4348DR – NY37407
Port of Oswego Authority
Bid Award Recommendation Letter

File: 301.026.003

Dear Mr. Scriber:

Attached for your use are Award Package items for the FEMA West Pier Project.

Five (5) bids for this project were received, opened, and read aloud by the Port of Oswego Authority (POA) on January 23, 2024, at 2:00 PM. The bids were canvassed, and the five (5) responsive bids are as follows:

Rank	Bidder Name	Bid Amount
1	WD MALONE TRUCKING & EXCAVATING, INC.	\$ 3,998,738.00
2	CRANE-HOGAN STRUCTURAL SYSTEMS	\$ 4,163,500.50
3	MARTIN'S CUSTOM TIDESIDES	\$ 4,728,976.05
4	TUSCARORA CONSTRUCTION CO., INC.	\$ 5,087,810.00
5	SLATE HILL CONSTRUCTORS, INC.	\$ 5,188,714.50

After a detailed review of the bids and discussion with the low bidder, C&S Engineers recommends that a conditional award of the project be made to WD Malone Trucking & Excavating, Inc. in the amount of \$3,998,738.00. ***The condition of the award is contingent upon the timely completion and acceptance of WD Malone's W/MBE Good Faith Effort package waiver request for the project by New York State Empire State Development (NYS ESD) and the Port of Oswego Authority.*** A conditional award in this particular case is in the best interest of the project's schedule, allowing for the project's bid results to be formally reviewed by the POA Board of Directors during their regularly scheduled meeting on February 12th 2024 and subsequently authorizing through resolution the authority for the Executive Director to proceed ahead with the project following satisfactory fulfillment of the applied conditional terms.

The enclosed award package contains the following items:

1. Bid Opening, Verification & Sponsor Recommendation Sheet (***requires POA signature***)
2. Signed copy of Bid Tabulation and Analysis

POA West Terminal Pier Repairs, FEMA 4348DR-NY37407
Bid Award Recommendation Letter
February 8, 2024

3. Proof of Advertisement (*NYS Contract Reporter*)
4. Documentation for proof of Contractor Qualification
5. Addendum No. 01, dated January 08, 2024
6. Addendum No. 02, dated January 18, 2024
7. Complete Bid Package from WD Malone Trucking & Excavating, Inc. including Bid Bond
8. Contractor EEO Participation and WMBE Good Faith Effort (GFE) Package

Bid Analysis:

1. Math errors were found while doing the bid analysis in the Martin's Custom Tidesides bid proposal package. These errors were corrected and are highlighted in yellow on the bid tabulation and analysis sheet attached. None of the math errors changed the low bidder results. In the Martin's Custom Tidesides proposal, Item 209.1501, TURBIDITY CURTAIN – TEMP stated a unit price of \$117,000.41. The Extension amount typed in numbers on their bid page was a total of \$108,604.25. The unit bid price of \$117.41 was used in the bid tabulation. ($\$117.41/\text{LF} \times 925 \text{ LF} = \$ 108,604.25$). No written description of the amount was provided for verification. This error did not change the low bidder results.

The low bid submitted by WD Malone Trucking & Excavating, Inc. was 96.0 % of the Engineer's Opinion of Probable Construction Cost (\$4,165,491.00) for this project. Based on our review of the bids and the information provided above, C&S does not find any irregularities with the Apparent Low Bidder's unit costs that should preclude award.

C&S has thoroughly reviewed the low bid of WD Malone Trucking & Excavating, Inc.

2. The letting took place as advertised.
3. Two amendments were issued during the advertisement period, as listed above.

C&S Engineers will provide construction inspection services for this project.

Our evaluation of bidder responsibility included searches of the General Services Administration's List of Debarred, Suspended, or Voluntarily Excluded Firms Ineligible for Federal Aid, the Department of Labor's list of debarred firms, the Department of State's Corporation Database, and OSHA's violations database.

The OSHA Violations Database showed that in January 2023, WD Malone was cited for 3 violations regarding improper shoring in a 6 ft. trench. This item will be brought to the attention of the project construction inspection team and will be closely monitored on site.

POA West Terminal Pier Repairs, FEMA 4348DR-NY37407
Bid Award Recommendation Letter
February 8, 2024

Based on these sources, there is no indication WD Malone Trucking & Excavating, Inc. is not a responsible bidder.

If you have any questions or require additional information, please do not hesitate to contact me.

Very truly yours,

C&S ENGINEERS, INC.



James F. Craig, P.E.
Design Project Manager

Enc.

Cc: Project File

BID OPENING, VERIFICATION & SPONSOR RECOMMENDATION SHEET

Computation Verified by: James F. Craig, P.E.
C&S Engineers, Inc.

Date: February 8, 2024

Bid Opening Date: January 23, 2024

Contract Description: FEMA 4348DR – NY37407; Port of Oswego Authority West Terminal Pier Repairs

The Sponsor Received 5 Bids.

Bidders in ranking order:

Rank	Bidder Name	Bid Amount
1	WD Malone Trucking & Excavating, Inc.	\$ 3,998,738.00
2	Crane-Hogan Structural Systems	\$ 4,163,500.50
3	Martin's Custom Tidesides	\$ 4,728,976.05
4	Tuscarora Construction Co., Inc.	\$ 5,087,810.00
5	Slate Hill Constructors, Inc.	\$ 5,188,714.50
	Engineer's Estimate	\$ 4,165,491.00

The Lowest Responsible Bidder: WD Malone Trucking & Excavating, inc.
Low Bid: \$ 3,998,738.00

The award is contingent upon acceptance of WD Malone's WMBE Good Faith Effort package waiver request by New York State Empire State Development (NYS ESD) and the Port of Oswego Authority.

(X) I recommend the award of the above contract to the lowest responsible bidder

() I recommend rejection of all bids

Dated 2/9/2024 Signature 
Port of Oswego Authority